

# Hawaii SBIR

Hawaii Small Business Innovation Research Assistance Program

*Federal & State funding for technology development*

## 11<sup>th</sup> Biennial Hawaii SBIR/STTR Conference November 16-19, 2009

HTDC

A PROGRAM OF THE HIGH TECHNOLOGY DEVELOPMENT CORPORATION

# Getting Started / Proposal Writing Assistance

- Is SBIR is a good fit for your company?
- Is your project a good fit with the SBIR program?
- Which SBIR agency should you apply to?
- SBIR proposal writing training and reviews with experienced SBIR consultants

# Hawaii SBIR Matching Grant

## Leveraging the Federal Award

- Up to 50% of the federal Phase I award
- Helps companies become more competitive for Phase II awards
- Bridge financing between Ph I and II
- Pay for expenses restricted by the federal award (i.e., travel to meet customers)
- Pay for market research and business planning

# Basic Eligibility Requirements for State Matching Grant

- Proof of the Phase I award
- Registered to do business in Hawaii
- Research must be conducted in Hawaii
- Project must show strong economic benefit for Hawaii (commercial potential)

# Manufacturing Extension Partnership (MEP)

- For SBIR projects resulting in a product
- Assistance during SBIR project: market assessment, commercialization planning, prototype development
- Assistance beyond SBIR Phase II: manufacturing assistance planning, sourcing suppliers, getting ready for financing

# SBIR Awards in Hawaii

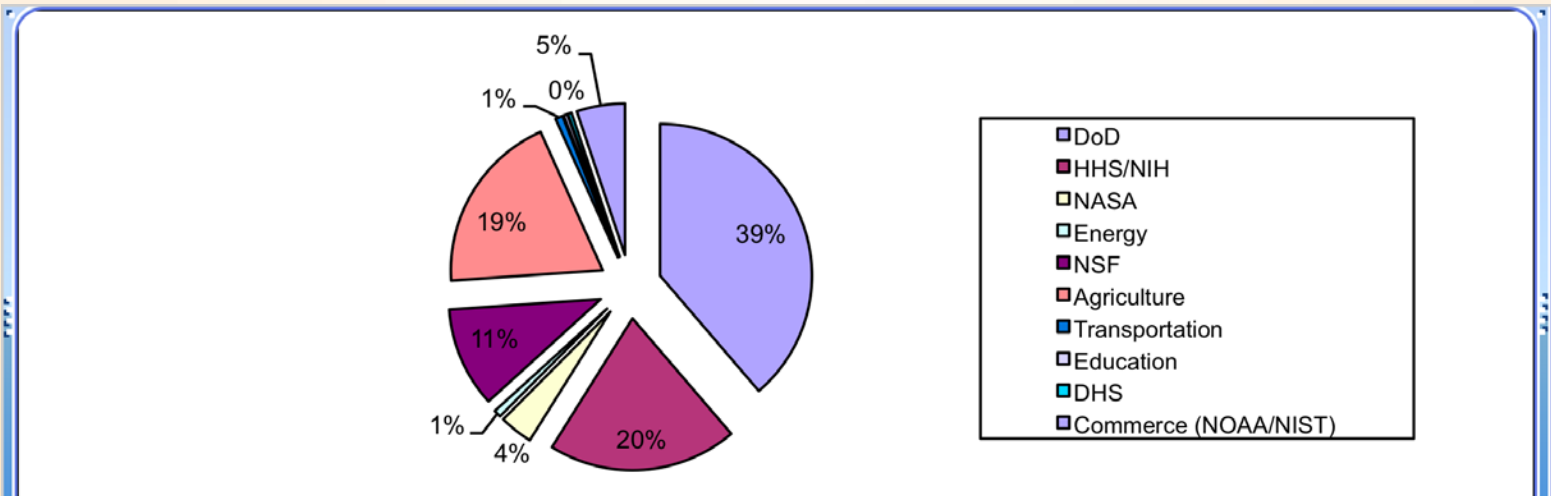
## Phase I, II and Commercialization

- 74 Hawaii companies
- Over 340 SBIR awards valued at over \$78 million
- Attracted \$68 million in commercialization dollars to Hawaii

*If they can do it, you can too!*

# SBIR Awards in Hawaii by Agency

## Distribution of Phase I Awards



# Hawaii SBIR Partners

## Technical Assistance, Business Planning, Financing, Product Development

- ❖ HTDC Manufacturing Extension Partnership (MEP)
- ❖ Hawaii Strategic Development Corporation
- ❖ UH Office of Technology Transfer & Economic Development (OTTED)
- ❖ Hawaii Technology Development Venture / Hawaii Renewable Energy Development Venture
- ❖ Hawaii Small Business Development Center Network
- ❖ The Economic Development Boards on Hawaii, Maui, Kauai and Oahu (Enterprise Honolulu)

# HTDC SBIR Assistance Program Point of Contact

High Technology Development  
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