

*Present*

## Applying For Federal Grants?

**\$500 billion is available each year for over 1,000 federal grant programs!**

Don't miss this one-day tutorial on the basics of winning proposal writing and registering on Grants.gov

**Federal Grants Training:  
Competitive Proposal Writing  
&  
How To Register on Grants.gov**

**June 29, 2009**

**8:00 a.m. – 4:00 p.m.**

**at**

**Honolulu Community College  
Norman Loui Conference Center, Bldg 2**

### **Why Attend?**

Competitively written proposals win federal grants. Does your proposal have what it takes? Learn to develop a compelling proposal that is supported by a strong work plan, a competent team and audit-proof budget. The basic tutorial is presented by national proposal writing trainer Mark Henry, who has helped companies win hundreds of federal Small Business Innovation Research grants and competitive contracts.

### **Did You Know?**

Grants.gov is the required electronic gateway for federal grant submissions. Save time and frustration by learning the right way to register your business on grants.gov. The tutorial is optimized to prepare companies for actual registration at the workshop. Pre-workshop preparation is strongly advised (contact [sbir@htdc.org](mailto:sbir@htdc.org)).

### **June 29 Agenda:**

8:00am Registration  
8:30am Funding Opportunities: ARRA (Workforce Development), HREDV, SBIR  
9:00am How to Register on Grants.gov  
Noon Break – lunch on your own  
1:00pm How To Write A Winning Proposal – A Basic Tutorial

RSVP to [sbir@htdc.org](mailto:sbir@htdc.org) (live video stream available at <http://htdc.org/video>)

### *About the presenters:*

Mark Henry, Grow LLC: Over 29 years of experience in helping innovative small firms across the country win hundreds of government R&D grants and contracts. Provides client support in the planning, coordination, and production/writing/editing of grant and contract proposals that support client R&D efforts and company development. Has given presentations at more than 50 national SBIR conferences and has provided SBIR training workshops in more than 30 states. He has been involved in the planning and preparation of some 1600 SBIR and STTR proposals.

Catherine Henry, Grow LLC: Provides proposal support services to obtain government funding for clients, and contracts/grants management support after the proposal is awarded. Helps clients negotiate the various and diverse governmental agency requirements for SBIR/STTR proposal submissions, and with agency electronic contract applications. She also has extensive experience in writing, editing, and preparing proposals to be responsive to agency-specific requirements.

### **Mahalo to event supporters:**



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