How We're Building Hawai'i’s Tech Sector

A Roadmap to 80|80

High Technology Development Corporation

Building the infrastructure, investing the capital and training the talent for Hawai'i's innovation & technology future.

Fast Tracks to 80|80

Five New Programs in Fiscal Year 2016

HTDC invested in Hawaii-based businesses, turbo-charging innovation and making strides toward its goal to create 80,000 new tech and innovation jobs earning $80,000 or more by 2030.

Where It's All Happening

Hawaii Tech Infrastructure Map

Innovation is happening throughout the state. State and county agencies are partnering with HTDC to create dynamic innovation hubs across the state.

Executive Director & CEO

Robbie Melton

HTDC Board of Directors

Race A. Randel, Chair

Frederick D. Delse, 1st Vice Chair

Kelly King

Derek Lau

Ex-Offices

Craig Nakamura

Executive Director & CEO

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MAKING ‘MADE IN HAWAII’ POSSIBLE

Manufacturing Assistance Program (MAP)
In 2016, MAP provided 51 manufacturers matching grants up to 20 percent, to a maximum of $100,000, to purchase equipment, train employees, implement energy efficient projects, and conduct feasibility studies. These companies invested over $31 million for equipment and training.

“THE MAP GRANT HAS HELPED US TO PURCHASE EQUIPMENT FOR BETTER EFFICIENCY AND REDUCED ENERGY CONSUMPTION. THESE CAPITAL IMPROVEMENTS WILL ENABLE US TO DECREASE ANNUAL SALES BY 6%, AND LEAD TO NEW MARKETS AND ATTRACTION OVER 6 MILLION IN ADDITIONAL INVESTMENTS”
Garrett W. Marrero, CEO & Founder, Maui Brewing Company

CLEAN ENERGY PILOTS
Hawaii Office of Naval Research Alternative Energy (HONR)
Hawaii is becoming the world’s clean, renewable energy leader. Helping to drive this push to energy independence, the HONR two-year pilot project provides matching grants up to $200,000 for companies contracted by the U.S. Office of Naval Research to develop alternative energy solutions.

“THE MATCHING FUND ENABLES US TO HIRE A HIGHLY TRAINED WORKFORCE THAT MAKES MAKAI GLOBALLY COMPETITIVE IN CUTTING EDGE TECHNOLOGY DEVELOPMENT, SOME OF WHICH HAVE RECEIVED MULTIPLE MILLION DOLLAR PRIZES!”
Duke Hartman, Waimanalo
Vice President, Business Development, Makai Ocean Engineering, Inc.

SMALL BIZ BIG ADVANCES
Hawaii Small Business Innovation Research II & III (HSBIR)
HTDC’s flagship funding program was expanded to include all phases of federal SBIR funding. The expanded program provides matching grants up to 50 percent, to a maximum of $500,000, for companies to develop new technologies and innovations of critical need to our nation.

“THE HAWAII MATCHING FUND IS CRITICAL TO ADVANCE OUR RESEARCH AND ENOUGHACE OUR PARTNERS TO PROVIDE HU MAULI MATCHING SUPPORT BEYOND OUR LIMITS TO COMMERCIALIZATION.”
Neil Anthony Sims, Kahului
Co-Founder & CEO, Hanaola Farms

connecting Islands of innovation
Neighbor Island Innovation Initiative (NI3)
NI3 was created to make HTDC’s flagship initiatives (such as HTDC’s Manufacturing Assistance Program and HSBIR) available to all of the islands of Hawaii. NI3 is a statewide program providing matching funds for small and early stage companies engaged in technology-based products or services. In 2016, the program met with 173 prospective companies and provided assistance to 35 companies.

“STARTING A NEW BUSINESS IS CHALLENGING, BUT WE HAVE BEEN VERY Fortunate TO HAVE NI3 SUPPORTING US ALONG THE WAY. THEY PROVIDE THE MATCHING FUND TO MAKE OUR BUSINESS FROM CONCEPT TO MARKET, BUT THEY HAVE HELPED TO MAKE VITAL BUSINESS CONNECTIONS AS WELL. WE ARE GRATEFUL TO SEE WHERE THIS EXPERIENCE WILL GO, AND WE ARE CONFIDENT THAT WITH THE HELP OF NI3 THE MINDED WILL BE A SUCCESS.”
Jim Odb & Kealakekua, Lahaina
Co-Founders, Maui Bar

IF YOU BUILD IT...

The Entrepreneur Sandbox in Kakaako
HTDC successfully secured $7 million in federal funds and $3 million in state funds plus private funds to construct an innovative community innovation center with the space and resources to foster creativity, both for start-ups and the public.

“The Help of N3 the Business Will be a Success.”
Jon Gibb & Kai Lawrence, Lihue
Co-Founders, Mana Bar

BUILDING ON A FOUNDATION

HTDC Programs

Hawaii Small Business Innovation Research II & III (HSBIR)

Matching Grants Fund

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$1 MILLION • 3 COMPANIES FUNDED

$7.9 MILLION • 7 COMPANIES FUNDED

$2 MILLION • 6 COMPANIES FUNDED

$1,500,000 IN ADDITIONAL INVESTMENTS.”

$1 MILLION • 3 COMPANIES SUPPORTED

$2 MILLION • 7 COMPANIES SUPPORTED

$3.95 INVESTMENT RATIO

BUILDING A PLAYGROUND FOR INNOVATION
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Building on a Foundation

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