

HTDC	STATE GENERAL FUNDS	RENTS AND PROGRAM REVENUE	FEDERAL FUNDS (NIST & DOD)
FY13 Income	\$979,023	\$2,520,311	\$5,647,268

HTDC LEVERAGE 1:8

HTDC PROGRAMS

RESEARCH COMMERCIALIZATION - U.S. SMALL BUSINESS INNOVATION RESEARCH MATCHING GRANTS

HTDC provides up to 50% State matching funds for Hawaii companies who have received federal SBIR awards to grow their ideas from concept to commercial products.

FY13

\$520,000 State Grants to 18 Companies
\$7,600,000 Federal Grants

MANUFACTURING ASSISTANCE - INNOVATE HAWAII (MEP)

Innovate Hawaii is federally funded by the National Institutes of Standards and Technology and provides technical business assistance to small- and medium-size manufacturers.

FY13 82 Clients Served Resulting in:

New Sales: \$15,700,000
New and Retained Jobs: 135
New Investment: \$15,100,000

HAWAII CENTER FOR ADVANCED TRANSPORTATION TECHNOLOGIES (HCATT)

HCATT develops and demonstrates technologies for renewable energy transportation systems.

Current Federal DoD Contract:
\$19,000,000

TECH BUSINESS INCUBATION PROGRAM (MANOA AND KIHEI)

Two incubation facilities that offer shared resources, business services, consultants, mentors and shared and flexible-lease offices in a community of tech entrepreneurs.

FY13

Companies Served: 71 (11 new)
Graduates: 10 (92 total)
Jobs: 35
Revenue: \$10,000,000

STARTUP MENTORING

HTDC hosts training workshops, networking events and conferences for the tech community.

FY13

Workshop/Events: 24
Conferences: 2
Attendees: 1,700+ (SBIR, Holiday Tech Fair)
Sponsors: 8

SUCCESS EXAMPLE

HTDC MIC company Blue Lava Wireless sold for \$137MM. Founder then created Blue Planet Foundation, a clean energy nonprofit; Blue Startups, a venture accelerator and founded 2 more companies.