**HTDC PROGRAMS**

**RESEARCH COMMERCIALIZATION - U.S. SMALL BUSINESS INNOVATION RESEARCH MATCHING GRANTS**
HTDC provides up to 50% State matching funds for Hawaii companies who have received federal SBIR awards to grow their ideas from concept to commercial products.

**MANUFACTURING ASSISTANCE - INNOVATE HAWAII (MEP)**
Innovate Hawaii is federally funded by the National Institutes of Standards and Technology and provides technical business assistance to small- and medium-size manufacturers.

**HAWAII CENTER FOR ADVANCED TRANSPORTATION TECHNOLOGIES (HCATT)**
HCATT develops and demonstrates technologies for renewable energy transportation systems.

**TECH BUSINESS INCUBATION PROGRAM (MANOA AND KIHEI)**
Two incubation facilities that offer shared resources, business services, consultants, mentors and shared and flexible-lease offices in a community of tech entrepreneurs.

**STARTUP MENTORING**
HTDC hosts training workshops, networking events and conferences for the tech community.

**SUCCESS EXAMPLE**
HTDC MIC company Blue Lava Wireless sold for $137MM. Founder then created Blue Planet Foundation, a clean energy nonprofit; Blue Startups, a venture accelerator and founded 2 more companies.

### FY13 Income

<table>
<thead>
<tr>
<th>HTDC</th>
<th>STATE GENERAL FUNDS</th>
<th>RENTS AND PROGRAM REVENUE</th>
<th>FEDERAL FUNDS (NIST &amp; DOD)</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY13 Income</td>
<td>$979,023</td>
<td>$2,520,311</td>
<td>$5,647,268</td>
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</tbody>
</table>

**HTDC LEVERAGE 1:8**

**FY13**
- $520,000 State Grants to 18 Companies
- $7,600,000 Federal Grants

**FY13**
- 82 Clients Served Resulting in:
  - New Sales: $15,700,000
  - New and Retained Jobs: 135
  - New Investment: $15,100,000

**Current Federal DoD Contract:**
- $19,000,000

**FY13**
- Companies Served: 71 (11 new)
  - Graduates: 10 (92 total)
  - Jobs: 35
  - Revenue: $10,000,000

**FY13**
- Workshop/Events: 24
  - Conferences: 2
  - Attendees: 1,700+ (SBIR, Holiday Tech Fair)
  - Sponsors: 8

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HTDC STATE GENERAL FUNDS RENTS AND PROGRAM REVENUE FEDERAL FUNDS (NIST & DOD)