

Weekly Manufacturers Meeting - 04/10/2020

Reminder: Please complete our survey so that our team can get a better understanding of the impact COVID-19 has on Hawaii manufacturers and find out what kind of assistance will be most helpful to your company and your employees. Your participation and input is critical as federal funding becomes available, we need to hear from manufacturers on your challenges and needs so we know how to best use the funding to serve you.

Critical Needs

- IH is coordinating with the state to find out what PPE supplies are needed.
 - Filter material for the mask
 - Ventilators - Working with SBIR companies
- Please let IH know what PPE supplies you are in need of so we can see what's available locally or reach out to our National Network

Impact of COVID-19 on Hawaii Manufacturers:

Hawaiian Chip Company

Government officials need to take accountability and to not add any additional regulations/rules due to COVID-19 that will affect our company as manufacturers

Honolulu Cookie Company

Currently not operating as the majority of their sales come from tourists. In the process of developing a plan, such as e-commerce and getting into grocery stores. Have also reached out to food banks to donate items that are reaching the end of their shelf life.

Question: Can the state help with bringing back employees for state contracts to manufacture masks for the industry?

Honblue

At first furloughed their employees, but have brought the majority of them back to work on manufacturing face shields. Please contact them if you're in need of this PPE.

Hawaii Business Group

Currently have the capacity to bottle hand sanitizer, but the ingredients needed are out. IH will follow up with suppliers.

Aloha Give Back Package - Manufacturers Box

- Sell at a cheaper price
- Sell in stores that are currently open
- Sandbox can be a pick up location
- Make a list of interested companies who want to participate
- Make price points
- Create different boxes (Snack, Frozen, Export, etc)
- Online ordering/payment
- 5 STAR or UPS can help with consolidation and shipment
- Honolulu Cookie can assist with order fulfillment
- Ex. Keauhou Farmers Market
 - Vendors are listed on the website
 - Organized pick up and you don't leave your vehicle