

Weekly Manufacturers Meeting - 05/01/2020

Critical Needs

- Please let IH know what PPE supplies you are in need of or if you are manufacturing your own so we can connect you with the appropriate contact
 - Face Shields, Face Mask, Hand Sanitizer, etc
- IH will create a list of what is available and will have it on our website

Supplier Scouting

- If you're in need of packaging, raw material, etc., let us know. We always try to reach out locally first, but if you're looking for a larger order, we can reach out to our National Network

Mother's Day Box

- Currently available for pre-order on Eventbrite and will be available to pick-up at either Sandbox and Menehune Mac
 - <https://www.eventbrite.com/e/celebrate-mothers-day-with-aloha-box-tickets-103800498084>
- Pilot program to see the level of interest
 - Possibly a Father's Day Box, etc

New Sales

- Increasing product demand
- Online Marketplace
 - Have your own or have the manufacturers all on one
 - Redirect to a specific company's website if a company already has an online presence
 - E-commerce training - Chamber of Commerce Hawaii has a webinar on May 12th
 - Spectrum
- Partnering with a large distributor
 - Perishable vs. Non-Perishable
 - Production Capacity
- Shipping
 - Special rate for Hawaii manufacturers

Hawaii Energy

- Customizable projects
- Lower energy cost/Rebates

Resuming Operations

- Safe Work Playbook
 - PPE
 - Report for employees presenting symptoms
 - Appropriate signage
 - Disinfecting work areas