

Weekly Manufacturers Meeting - 05/08/2020

Critical Needs

- Please let IH know what PPE supplies you are in need of as businesses start to open up, such as Hand Sanitizer
- IH is working on creating a list of what is available and will have it on our website
 - Face Shields, Face Masks, Hand Sanitizer
 - Sanitation Supplies, Food Grade
 - Contact Ben Matautia, ABC Corp (808) 479-4294
 - Cresek
 - Peter Kam, Hawaii Business Group can bottle hand sanitizer at cost if they can get the ingredients/supplies

Mother's Day Box

- Last pick-up tomorrow, May 9th at Menehune Mac
- <https://www.eventbrite.com/e/celebrate-mothers-day-with-aloha-box-tickets-103800498084>

Online Marketplace

- Full blown website vs. website with just a list of companies that will direct them to individual company website
- Avoid duplicating websites, but instead collaborate with other organizations that have the same ideas
- Affordable, accessible, and sustainable
- Outlets
 - Bill Schmidke - Top Amazon Seller for Made in Hawaii products
 - Facebook Marketplace
 - Oahu Fresh and Farmers Market Hawaii have started their own
- E-Commerce Webinar on Tuesday, May 12th hosted by Chamber of Commerce Hawaii
 - <https://business.cochawaii.org/events/details/virtual-academy-e-commerce-made-simple-how-to-successfully-take-your-business-online-1112753?range=122>

IH Questionnaire

- Will be closing today and later send out a summary of the findings
- Possible will create additional questionnaires in the future to get a gauge on how companies are doing in the later months

COVID-19 Resource Page: www.htdc.org/covid-19/for-manufacturers/ for updated samples on SOP or SSOP

Resuming Operations:

First Commercial Kitchen & Hawaii Business Group

- Still in business as they are essential, but have lost 55% of their business

Diamond Bakery

- As the state starts to slowly open back up again in phases, there is a concern of spikes. Important to know the trends to keep our employees safe.

Hawaiian Chip

- Challenge will employees focusing on safety rather than productivity
- Challenge with customers following safety guidelines

Il Gelato

- Closed 4 retail stores and almost closed mfg, but there are still a few customers
- Laid off majority of the employees

Workforce

- Find those that have been displaced and find great talent
- Upgrade talent, recruit those who may not have been available before
- Recruit those that we have lost and stay in contact with those

Lawsuits claiming COVID-19 Injury/Damage

- Important to have COVID-19 policy posted in your business and show there is a documented plan to protect your business if falsely accused. If you do not have a plan, you may lose the case.

Trainings Available

- Online Modules, such as Tooling-U
- Hawaii Energy
- Third Party Audit
- FSMA
- Metal Detector Audit

Company Status

- Businesses can no longer move forward with their capital expenditures plans
- Repositioning your plan from tourist-based to local