

# Chapter 206M-15.1, Hawai'i Revised Statutes

Also known as Manufacturing Assistance Program (MAP)

Provide grants to any business in Hawaii that is a manufacturer in the State and requires assistance.

No grant shall exceed **twenty per cent of the cost** of qualified items, and no company shall receive a grant exceeding **\$100,000 in any given year**.

HRS and HAR for Manufacturing Assistance Program (MAP)

This program was established and defined by [HRS §206M-15.1\] Manufacturing development program](#)

The rules for this program are defined by [HAR § 15-33 Hawai'i Manufacturing Development Program](#)

# Chapter 15-33, Hawai'i Administrative Rules

Purpose of program:

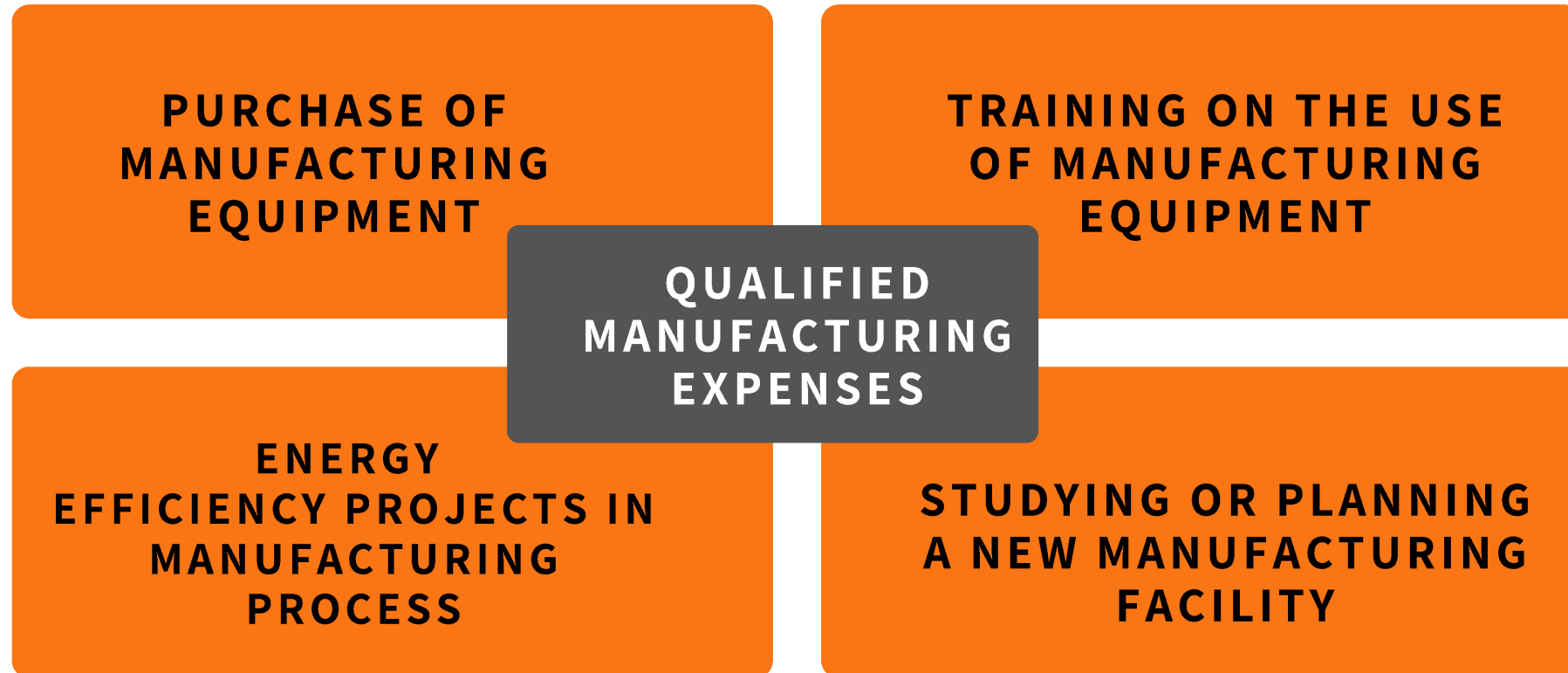
Program is to provide grants to businesses in Hawai'i that are manufacturers in the State and require assistance for specific activities related to manufacturing that shall **result in economic and employment growth in Hawai'i**

HRS and HAR for Manufacturing Assistance Program (MAP)

This program was established and defined by [HRS §206M-15.1\] Manufacturing development program](#)

The rules for this program are defined by [HAR § 15-33 Hawai'i Manufacturing Development Program](#)

# Chapter 15-33, Hawai'i Administrative Rules



# Chapter 15-33, Hawai'i Administrative Rules

Grants shall not be used by any recipient for any of the following purposes:

- Travel that is not directly related to, and necessary for, qualified expenses;
- Expenses related to general operations of the manufacturing facility;
- Wage, compensation, or allowance for employees of the business;
- Effect a change in ownership of the recipient;
- Provide or free up funds for acquisition of any kind of real property;
- Entertainment or lobbying activities; or
- Payment for goods or services for which moneys were granted under the HSBIR and HONR programs

# Chapter 15-33, Hawai'i Administrative Rules

In determining the distribution of funds, HTDC shall be guided by:

- the nature and economic significance of the activity of each grant application,
- the importance of the grant to the activity's success, and
- the potential economic advantage or job creation offered to the State.

Preference shall be given to businesses receiving their first award

## FY24 Scoring Criteria

APPLICANT PREFERENCE
1. First-time applicant / Not previously awarded (10 pts = yes, 0 pts = no)
2. Neighbor Island applicant (10 pts = yes, 0 pts = no)
3. Maui applicant (10 pts = yes, 0 pts = no)
JUSTIFICATION FOR APPLICATION (20%)
1. Description and explanation of what the grant will be used for and how it will benefit the company
2. Costs are justified based on the benefits claimed

## FY24 Scoring Criteria

<b>COMPANY FINANCIAL INFORMATION (30%)</b>
1. Company's financial viability
2. Sufficient evidence of company's past, present and future stability
<b>COMPANY GROWTH FORECAST / ECONOMIC IMPACT (50%)</b>
1. Current number of employees (5pts = 1 - 49, 7pts = 50 - 99, 10pts = 100+)
2. Potential for job creation
3. Current annual revenue (5pts = < \$1M; 7pts = \$1M - \$5M, 10pts = \$5M+)
4. Potential for increased sales, cost savings, and new investments
5. Supports or grows Hawai'i's manufacturing industry

# Average Score Ranges

Average Scores (points)	% of Requested
$\geq 1000$	100
900 - 999	90
800 - 899	80
700 - 799	70
600 - 699	60
500 - 599	50
$\leq 499$	No award



# MAP Summaries FY19, FY20, FY23

FY19 MAP	
Total Applications Received	69
Total Applications Funded	37
Total First-time Applicants Funded	25
Total Company Investment	\$ 13,462,279.84
Total Grants Requested	\$ 2,358,755.74
Total Matching Grants Awarded	\$ 898,789.63
Projected economic impact reported by applicants	
New Employees (FTE)	235
New Employees (PTE)	268
New Jobs earning > \$80K/year	55
Jobs Saved	351

FY20 MAP	
Total Applications Received	45
Total Applications Funded	18
Total First-time Applicants Funded	10
Total Company Investment	\$ 9,045,584.36
Total Grants Requested	\$ 1,510,577.44
Total Matching Grants Awarded	\$ 485,692.15
Projected economic impact reported by applicants	
New Employees (FTE)	281
New Employees (PTE)	64
New Jobs earning > \$80K/year	177
Jobs Saved	227

FY23 MAP	
Total Applications Received	85
Total Applications Awarded	26
Total First-time Applicants Awarded	7
Total Company Investment	\$17,634,778.25
Total Grants Requested	\$ 2,725,644.13
Total Matching Grants Awarded	\$ 1,000,000.00
Projected economic impact reported by awardees	
New Employees (FTE)	449
New Employees (PTE)	70
New Jobs earning > \$80K/year	89
Jobs Saved	318

FY19 Average Award = \$24,606

FY20 Average Award = \$26,983

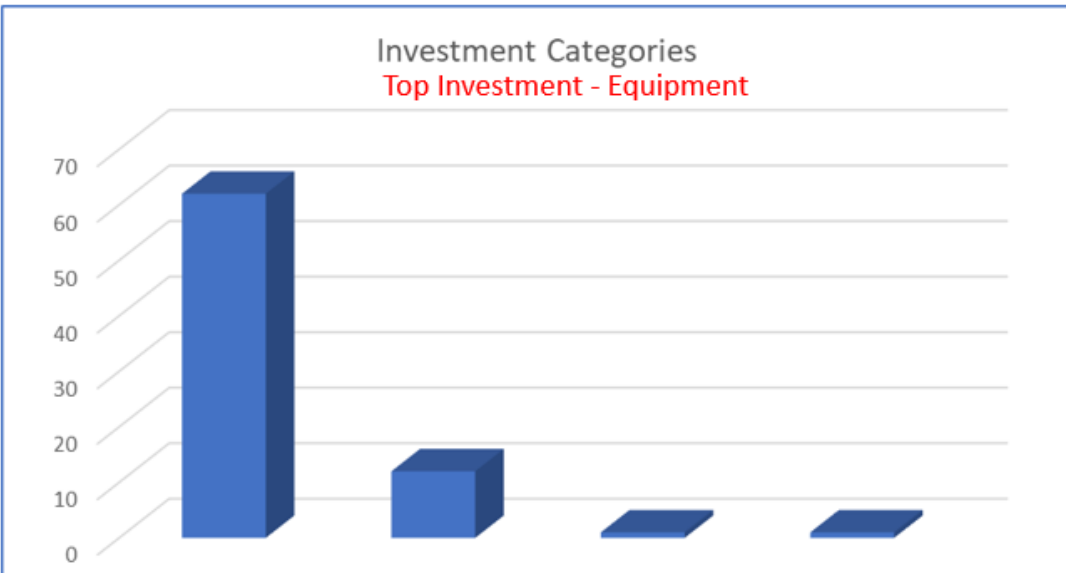
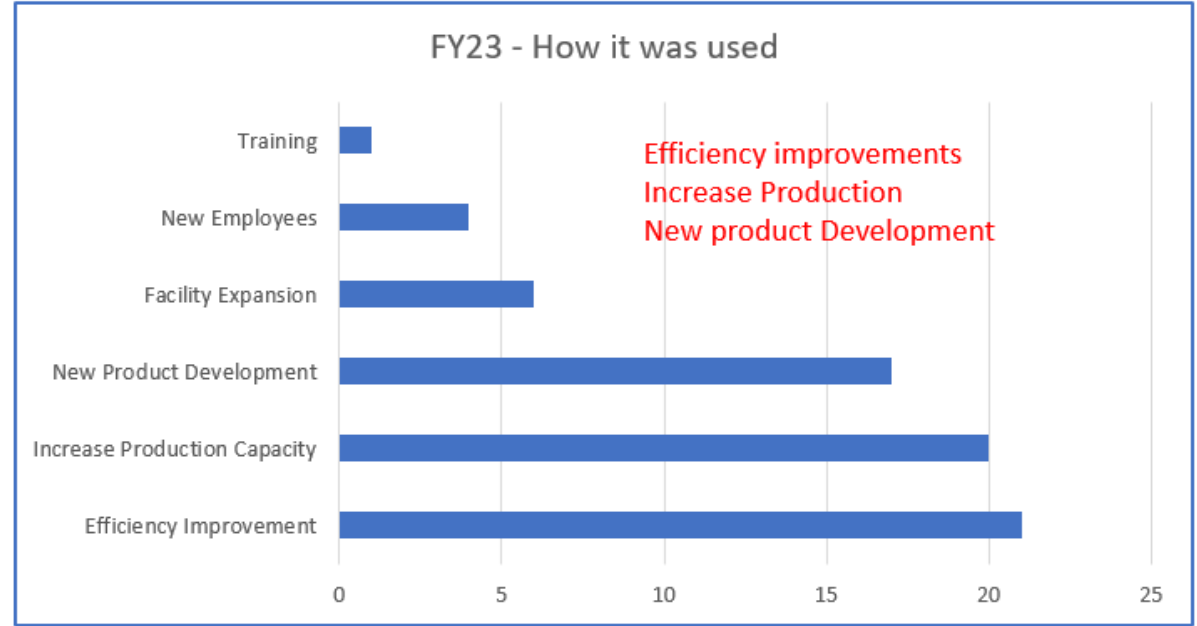
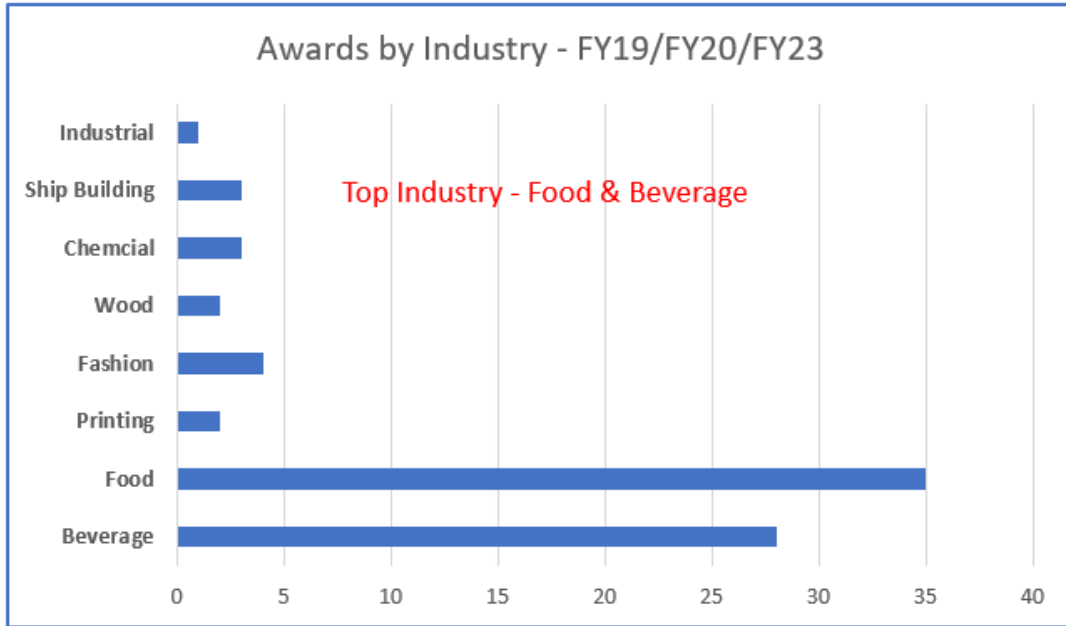
FY23 Average Award = \$38,462

Note: Award amount is up to 20% of qualified expenses. Ex: A \$100K award means at least \$500K of qualified expenses.

# Awards by Industry (NAICS code)

NAICS Codes	FY19	FY20	FY23
Food and Beverage (311, 312)	31 \$676.6K	12 \$392K	19 \$679.7K
Textile, Apparel, Footwear (313 – 316)	3 \$97.3K	1 \$2.6K	
Wood Product and Paper (321 - 323)	2 \$97K		1 \$60K
Chemical, Plastics, Rubber, Nonmetallic (325 – 327)		2 \$51.6K	3 \$121.2K
Metal, Hardware, Transportation, Furniture (331 – 337)	1 \$64K	2 \$31.1K	1 \$70K
R&D, Engineering Services (5417)		1 \$7.8K	2 \$69K

# Hawaii Manufacturing Assistance (MAP) Grant



**Aggregate estimated totals from 64 companies that applied for MAP grant in FY23**

Average Annual Revenue Growth	
FY21 to FY22	FY22 to FY23
21.0%	10.0%

Average Annual F/T Employee Growth	
FY21 to FY22	FY22 to FY23
8.0%	10.0%

Average Annual P/T Employee Growth	
FY21 to FY22	FY22 to FY23
29.0%	42.0%